



THE JOINING OF TWO GREAT COMPANIES

We have some very exciting news we would like to share with you. **EDL New Zealand** has been a part of the Würth Group since 2002 and is now about to embark on its next steps of evolution and **will in the future merge with and become Würth New Zealand.**

In **April 2020** Würth New Zealand will move into its brand new state of the art Distribution Centre, located at 99 McLaughlins Road, Stonehill Business Park. EDL will continue to trade from its current Distribution Centre located at Highbrook Business Park, located at 15 Business Parade North Highbrook. We will have more detailed information on this as the year unfolds, but for now it is business as usual for both companies!



WHAT DOES THIS MEAN TO YOU, THE CUSTOMER?

You will still receive the same service and products as you currently do **BUT** you will have a greater access to a much larger product range and broader services provided by the two companies.

Such as:

- Services i.e. CPS, Kanban, VMI etc.
- High quality fasteners suitable for Industry, Manufacturing, Construction, Automotive, Wood etc.
- Automotive products
- Construction products
- Electrical products
- Hand and Power Tools
- Hoses, clamps and couplings
- Material processing
- Measuring equipment
- Occupational safety equipment
- Chemicals
- Workshop equipment
- And much much more!

IS EITHER BUSINESS CLOSING? NO!!

There has been some incorrect chatter in the marketplace regarding both companies and a clear statement must be made:

EDL Fasteners is **NOT** closing! We are in fact strengthening our position in the market place and are fully backed and supported by the Würth Group.

WHO IS THE WÜRTH GROUP?

World market leader in the sale of fastening materials

The Würth Group is world market leader in its core business, the sale of assembly and fastening materials. It currently consists of over 400 companies in more than 80 countries and has over 78,500 employees on its payroll. Approximately 34,000 of these are permanently employed sales representatives. According to the preliminary annual financial statement, the Würth Group generated total sales of EUR 14.2 billion in the business year 2019.

In the core business, the Würth Line, the product range for craft and industry comprises over 125,000 products: From screws, screw accessories and anchors to tools, chemical-technical products and personal protection equipment. The Allied Companies of the Würth Group, which either operate in business areas adjacent to the core business or in diversified business areas, round off the range by offering products for DIY stores, material for electrical installations, electronic components (e.g. circuit boards) as well as financial services.

We are a family business

More than 3.6 million customers all over the world trust in Würth today. Human beings and a very special corporate philosophy are the driving forces of the long-standing success enjoyed by the Würth Group. Würth is a family business that was founded by Adolf Würth in 1945. Prof. Reinhold Würth, today's Chairman of the Supervisory Board of the Würth Group's Family Trusts, took over the business at the age of 19 after his father had passed away and developed it further in the following years. Starting from the early years of the company in post-war Germany, he turned the former two-man business into a worldwide operating trading group.

Our philosophy

We owe it to Reinhold Würth that the Würth Group has a clear business orientation: It is marked by a strong brand policy, future-oriented product strategy, closeness to the customer, clear quality offensive, thinking in terms of visions and not least by a strong corporate culture. Bettina Würth, Reinhold Würth's daughter and Chairwoman of the Advisory Board together with the members of the Central Managing Board see to it that these values are filled with life and developed further.

Without doubt this move is extremely positive for both companies and more importantly you the customers. For further information on the Würth Group please view this at: wuerth.com